

Subject: Technical School Access

While finding top quality entry-level technicians can be difficult, "growing your own" is an effective method of establishing a supply of candidates who can meet the position requirements at your dealership. It has been demonstrated that early student contact in high school and at the post-secondary level is one of the best ways to introduce today's students to the exciting world of technologically advanced products and services that our customers desire. The local involvement and support of technical schools and community colleges in your area helps promote your dealership and establishes a communication link with students to make them aware of the career opportunities that your dealership offers.

We encourage our dealerships to partner with technical schools or colleges that offer an associates or bachelor's degrees in diesel technology, Ag systems technology, heavy equipment, or similar degrees. To support this effort, CNH Industrial offers tuition-free training for full-time technical school or college instructors who attend instructor-led courses at any of our training centers. With CNH Industrial's permission, materials from these classes can be used by the instructors as part of their curriculum. In addition, instructors can have access to many of our electronic service information systems and diagnostic software; plus, they can use Web Academy for their own continued training. The systems that CNH Industrial will provide access to include:

eTIM (Electronic Technical Information - Operators and Service Manuals)

THD (Technical Help Desk)

PHD (Parts Help Desk)

ePARTS

Standard Repair Times (SRT's)

Electronic Service Tool (EST) software

Web Academy

For instructors to gain access to the CNH Industrial systems, the attached form must be completed and returned via e-mail [natoptech@cnhind.com](mailto:natoptech@cnhind.com)

Start Today!

Establish or continue a relationship with your area technical school or college. Show visibility on campus and in the classrooms, promote your dealership, sponsor students, provide internships, loan equipment, and support the instructors with information or visits by your staff. You may communicate the availability of tuition-free classes from CNH Industrial and information access to the school's instructors.

This is an excellent opportunity to work with your local technical schools to help train and develop the next generation of technical talent for your dealership.

Below form is for requesting limited Dealer Portal Access to the following CNH systems: THD, PHD, eTIM, ePARTS, and Web Academy for all brands. One form per instructor. Please fill out and return to [natoptech@cnhind.com](mailto:natoptech@cnhind.com) or complete electronic form on dealer portal.

College Name:
College address (street, city, ST/PR, zip/postal code):
Instructor name:
Instructor email address:
Instructor Phone Number:
Sponsoring Dealership Name:
Dealership address(street, city, ST/PR, zip/postal code):
Dealer contact:

(Y/N) Technical College has indicated that he/she understands the information in the Dealer Portal programs are intended for use in instructional training courses, and no contents are to be furnished the general public.

(Y/N) Sponsoring dealership has agreed to provide appropriate dealership personnel to train the Technical College instructor in proper use of the Dealer Portal programs.